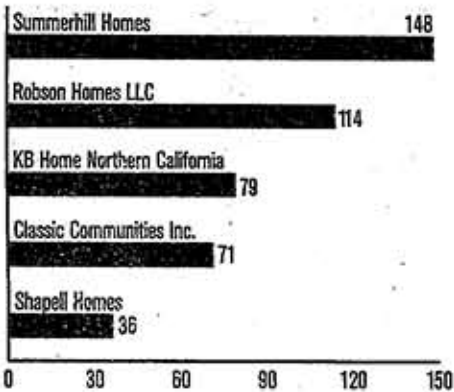


## A CLOSER LOOK

### Summerhill tops single-family

Summerhill sold the most single-family homes in 2009, checking in with 148. KB Home was king in other categories, however, handily taking the top spot on the townhomes and condos lists.

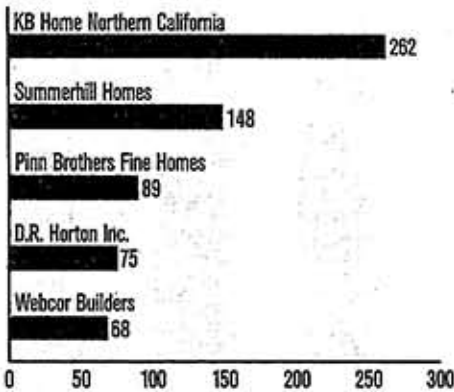
### Single-family homes sold in 2009:



### Townhouses sold in 2009:



### Condominiums sold in 2009:



SOURCE: HANLEY WOOD MARKET INTELLIGENCE

## Residential Real Estate Builders

Ranked by number of homes sold in Silicon Valley\* in 2009

Rank 2009	Builder	Address	Phone, Web address	Number of homes sold in Silicon Valley/ market share	Number of projects in Silicon Valley	Number of homes sold: single-family/ townhouse or multiplex/ condominium	Average price	Top local executive(s)
1	KB Home Northern California	6700 Koll Parkway, Suite 200, Pleasanton 94566	925-750-1700, www.kbhome.com	544 19.93%	11	79 203 262	\$448,038	Chris Apostolopoulos
2	Summerhill Homes	777 California Ave., Palo Alto 94304	650-857-0122, www.summerhillhomes.com	296 10.84%	13	148 0 148	\$810,197	Robert Freed
3	Regis Homes of Northern California Inc.	901 Mariners Island Blvd., Suite 700, San Mateo 94404	650-378-2800, www.regishomesnc.com	206 7.54%	7	7 144 55	\$630,554	Mark Kroll Robert Wagner
4	Robson Homes LLC	2185 The Alameda, Suite 150, San Jose 95126	408-345-1767, www.robsonhomes.com	114 4.18%	6	114 0 0	\$753,047	Mark Robson
5	Taylor Morrison Inc.	3000 Executive Parkway, Suite 100, San Ramon 94583	925-659-0100, www.tayformorrison.com	109 3.99%	7	29 57 23	\$664,520	Dar Ahrens
6	Pinn Brothers Fine Homes	1475 Saratoga Ave., Suite 250, San Jose 95129	408-252-9131, www.pinnbros.com	101 3.7%	10	13 -1 89	\$529,220	Alan Pinn
7	Classic Communities Inc.	1068 E. Meadow Circle, Palo Alto 94303	877-332-0783, www.classiccommunities.net	94 3.44%	7	71 14 9	\$1 million	John Mozart
8	Toll Brothers Inc.	100 Park Place, Suite 140, San Ramon 94583	925-855-0260, www.tollbrothers.com	86 3.15%	5	0 22 39	\$594,733	Sheila McGuire
9	Shapell Homes	100 N. Milpitas Blvd., Milpitas 95035	408-946-1550, www.shapell.com	81 2.97%	4	36 45 0	\$692,658	Matt Koart
10	D.R. Horton Inc.	2300 Clayton Road, Suite 800, Concord 94520	925-808-2300, www.drhorton.com	75 2.75%	2	0 0 75	\$558,656	Rich Ambrosini
11	Silverstone Communities - Northern California LLC	1733 Woodside Road, Suite 125, Redwood City 94061	650-556-1700, www.silverstonecommunities.com	70 2.57%	2	0 13 57	\$755,784	John McMorrow
12	Webcor Builders	951 Mariners Island Blvd., Seventh Floor, San Mateo 94404	650-349-2727, www.webcor.com	68 2.49%	2	0 0 68	\$563,875	Andy J. Ball
13	Citation Homes Inc.	404 Saratoga Ave., Suite 100, Santa Clara 95050	408-985-6000, www.citation-homes.com	65 2.38%	3	0 65 0	\$577,899	Stephen Schott
13	Shea Homes	2580 Shea Center Drive, Livermore 94551	925-245-3600, www.sheahomes.com	65 2.38%	2	0 37 28	\$568,100	Lane Marceau
15	Farallon Capital Management LLC	One Maritime Plaza, Suite 2100, San Francisco 94111	415-421-2132, www.faralloncapital.com	63 2.31%	1	0 0 63	\$461,560	Thomas Stayer
16	Barry Swenson Builder	777 N. First St., Fifth Floor, San Jose 95112	408-287-0246, www.barryswensonbuilder.com	58 2.12%	8	0 12 46	\$479,549	Barry Swenson
17	SBI Builders Inc.	6140 Hellyer Ave., San Jose 95138	408-549-1300, www.sbibuilders.com	54 1.98%	1	0 0 54	\$250,926	†
18	The Hudson Companies Inc.	826 Broadway, 11th Floor, New York 10003	212-777-9500	53 1.94%	1	0 0 53	\$434,021	†
19	ROEM Development Corp.	1650 Lafayette St., Santa Clara 95050	408-984-5600, www.roemcorp.com	45 1.65%	3	1 44 0	\$485,673	Robert Emami
20	Standard Pacific Homes	2240 Douglas Blvd., Suite 200, Roseville 95661	916-746-7000, www.standardpacifichomes.com	36 1.32%	2	36 0 0	\$479,267	Jon Nicholson
21	D.L. Falk Construction Inc.	3526 Investment Blvd., Hayward 94545	510-887-6500	34 1.25%	1	0 0 34	\$322,165	Janice Sutton
22	Palisades Construction Inc.	505 S. Madison Drive, Tempe 85281	480-736-2729, www.palisadeusa.com	32 1.17%	1	0 0 32	\$692,667	Keith Wilson <sup>1</sup>
23	Winchester Mixed Use Project LLC	1399 S. Winchester Blvd, San Jose, CA 95128	408-786-1021, www.liveatvillavalencia.com	30 1.1%	1	0 0 30	\$386,288	Russell Mahzoon
24	The Olson Co.	3010 Old Ranch Parkway, Suite 100, Seal Beach 90740	562-596-4770	28 1.03%	1	0 28 0	\$499,973	†
25	Braddock & Logan Homes	4155 Blackhawk Plaza Circle, Suite 201, Danville 94526	925-736-4000, www.braddockandloganhomes.com	27 1%	2	0 27 0	\$847,377	†
25	Rockwell Homes Inc.	2160 S. Bascom Ave., Campbell 95008	408-879-2900, www.rwhomes.com	27 1%	3	20 7 0	\$678,411	†

\*Silicon Valley includes: Santa Clara County; Fremont, Newark and Union City in Alameda County; Atherton, Belmont, East Palo Alto, Foster City, Menlo Park, Portola Valley, Redwood City, San Carlos, San Mateo and Woodside in San Mateo County; and San Benito, Santa Cruz and Monterey counties. Although every attempt is made to ensure the accuracy and thoroughness of Business Journal lists, omissions sometimes occur.

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NOTES: † - Did not disclose. NR - Not ranked.  
1. Founding principal, based in Arizona.

Information was provided by Hanley Wood Market Intelligence, www.hanleywood.com/hwmi, 800-638-3777. In case of ties, companies are listed alphabetically.

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